



JOIN OUR TEAM!

We're a Digital Marketing Concierge — guiding businesses through the noise so they can finally have the growth and freedom they've been dreaming of. We believe in people before profits, collaboration over ego, and celebrating every win along the way.

CLIENT ENGAGEMENT STRATEGIST – WEST MICHIGAN

CONTRACT POSITION REMOTE | FLEXIBLE HOURS | PART-TIME TO FULL-TIME

At Flamingo Consulting, we don't just run marketing campaigns — we guide small businesses on an adventure to grow, scale, and shine. We're looking for a bold, people-first Client Engagement Strategist to help us connect with more businesses that deserve better marketing.

WHAT YOU'LL DO

- Be the friendly first voice of Flamingo Consulting in West Michigan
- Start conversations and book 10+ qualified discovery calls each week
- Follow up with warm leads and join discovery calls to add credibility
- Research local businesses, industries, and opportunities with our team
- Track wins, refine strategies, and keep our calendar full

WHO WE'RE LOOKING FOR

- Natural connector who loves talking to people
- Sales, customer service, or lead generation experience is a plus
- Bonus if you're studying or working in business or marketing
- Organized, driven, and comfortable in a commission-based role
- Excited to grow from appointment setter → sales rep → deal closer

COMPENSATION & PERKS

- This role starts commission-only, but the upside is real:
- 10% commission on all new revenue you bring in
- One-time projects = 10% of project value (paid when client pays)
- Monthly retainers = 10% each month for the first 12 months (residual income)
- Optional 5-10% commission on upsells to existing clients
- Mentorship and sales training with a team that's been there, done that
- Flexible, remote-first role with local market focus — results matter more than hours

Send your resume and cover letter to:

✉ gopink@flamingoconsultingllc.com

For more information, visit our website at

🌐 www.flamingoconsultingllc.com